

## Information on CSUS Aquatic Center Rowing Program

### 1. Masters Program

- Fee = \$300/yr; Family = \$420/yr
- Boat Storage = \$300/yr (if affiliated w/ AC); \$660 if not.
- To be affiliated, you have to be in the masters program (for \$300/yr). So, boat storage ranges from \$600 to \$660 per year.
- What the yearly fee covers:
  - Basically, use of the facility - Access to weight room, lockers, ergs and club boats with no rental fee
  - Access is restricted to hours when AC is in operation (Summer = M-F~5:30am-dark (9:00pm), Sa,Su~6:00am-6:00pm/dark; Winter = scaled back hours and only ~7:00-11:00am on Saturday)
- Coaching fee: \$50/month
  - Coaching (currently) offered T,W,Th 6-8pm and Sa 7-9am (8 hrs/week)
- Masters program consists of:
  - Beginning rowing classes (separate fee, offered by AC)
  - Recreational – primarily fitness
  - Intermediate – those looking to eventually move to competitive
  - Competitive
- Note information below (Item 5-C) about the likelihood that fees will be increasing.

### Rough Comparison of RCRC to CSUS AC Masters Yearly Cost

<u>Type</u>	<u>RCRC</u>	<u>CSUS AC</u>
Team Rower	$\$400 + \$35 \times 12 = \mathbf{\$820}$	$\$300 + \$50 \times 12 = \mathbf{\$900}$
Team Rower w/ 1x storage	$\$820 + \$250 = \mathbf{\$1,070}$	$\$900 + \$300 = \mathbf{\$1,200}$
Sculler w/ 1x storage	$\$400 + \$250 = \mathbf{\$650}$	$\mathbf{\$660}$

### 2. Lake Natoma Rowing Association (LNRA)

- Separate non-profit
- Set up to support rowing at the AC
- Basically is the masters' "booster club"
- Fundraises for masters' equipment

### 3. Junior Program (Capital Crew)

- Fee = \$375/semester (to AC) + \$165/year (to Capital Crew Boosters) = **\$915/yr (vs \$700/\$760 at RCRC)**
- Some scholarships available through Capital Crew Boosters.

### 4. Capital Crew Boosters

- <http://www.capitalcrew.cc/booster.html>
- Parent booster club
- Separate non-profit
  - "Capital Crew Boosters Club was formed in 1990 to provide support and to raise funds for Capital Crew, the junior rowing program of CSUS Associated Students, Inc. In October 1997, the Booster Club incorporated

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as a California non-profit corporation and was granted tax-exempt status by the I.R.S. in 1999.”

- Set up to support high school rowing at the AC
- Supports many of the activities of Capital Crew
- Fundraises for juniors' equipment

### 5. The CSUS Aquatic Center

Purpose of the AC is boating safety education – To promote boating and safety programs through education, recreation, and competition.

#### A. Where does the operational revenue from the Aquatic Center come from?

- The AC is an auxiliary business of the Associated Students Inc. (ASI) of Sac State.
- ~10% of budget (~\$150,000/yr) comes from student fees on campus (from ASI).
- Remainder comes from Program Fees
- Since some programs generate more revenue than other programs, these programs end up off-setting the programs which don't end up bringing in a lot of revenue. The higher revenue programs end up subsidizing other programs.
- The junior rowing is one of the bigger revenue producers, but purely because of the volume of people. This is why the AC can pay for coaches and staff devoted to the Jr rowing. The masters program is not one of the revenue producers.
- Programs which bring in revenue also help to off-set cost to students.
- AC is located on Federal land in the State Park. They pay no rent.
- AC was built by California Boating and Waterways. CA Boating and Waterways (which is under the Department of Resources) paid completely for the buildings.

#### B. Fundraising

- Fundraising has been done by LNRA or Capital Crew Boosters
- In the past, fundraising has stayed in-house.
- Specific needs are defined by LNRA and Capital Crew Boosters for their individual programs; LNRA and Capital Crew Boosters submit budget to AC; LNRA or Capital Crew Boosters raise money independent of AC and donate money back to AC; AC has an agreement (MOA) with LNRA and Capital Crew Boosters to purchase the equipment recognized to be needed by LNRA and Capital Crew Boosters; Equipment is essentially donated to AC; AC has ownership of equipment; Equipment generally is used by the team that 'bought' it.
- LNRA has been more consistent in fundraising over the past 2 years than in the past. (Women were able to buy a new Vespoli 8+ (named after Eric Weir's mother?) last year due to a huge push in fundraising from the women's team. Otherwise, most of the masters boats are shared by the various components of the masters teams.)

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- Masters equipment and Juniors equipment is generally not shared. But, since AC has ownership, they can allow one program to use the other's equipment (like in the summer when Juniors aren't practicing).

### C. AC Support and Involvement in Rowing Activities

- Beyond the use of the facilities, other expenses exist for operation of the rowing programs (administrative time, coaches time, riggers time, equipment transportation to races, etc.). These expenses can be paid for in two ways:
  1. There is a base amount for use of facilities at the AC and the AC charges LNRA or CC Boosters for other operational expenses.
  2. The AC includes the other operational expenses in the base amount.
- Currently, the AC charges a base amount and doesn't charge more for the other expenses. But, this is likely to change in the future.
- The volume of the junior crew can justify and financially support the additional staffing requirements that are required by the larger crew. Though additional financial amounts may be needed in the future. The masters are not at a volume where their base amount covers the staffing requirements that they'd like to have. **It is likely that in the future, the masters will be more like the juniors where they pay a certain amount to the AC and another amount to LNRA. LNRA will then use this money to get the staffing/support that they would like from the AC.**
- Brian noted that, with regards to the rowing program (masters rowing program), they're in a time of adjustment also.