



RIVER CITY ROWING CLUB
West Sacramento, California

RCRC 2007-2008 Dues Proposal
April 30th, 2007

Dear RCRC Club Members,

The purpose of this letter is to provide information on the proposed dues increase for the 2007-2008 membership year. River City Rowing Club is a club built upon and supported by the membership of the Club. RCRC receives no public or endowment funds to support the infrastructure, operations, and maintenance of the Club. The only means by which the Club supports itself is through the yearly dues and through the tremendous volunteer support of each and every Club member.

The annual membership dues cover the operating expenses of the Club. Some of these expenses include the fire alarm, phone, fuel for the motors, motor maintenance/repair, equipment and facility maintenance/repair, shell insurance, and club membership in USRowing as well as the purchase of smaller equipment items, such as ergs, oars, and coxboxes. Boat purchases, large capital projects (such as the building of the eights house in 2001 and the dock in 2005/2006), and large equipment items (such as launches and the trailer) are primarily paid for through fundraising and donations. Income from events such as Learn to Row and Head of the Port cover the expenses associated with these activities. (Please see the attached 2005 and 2006 Financial Reports and 2007 Budget for more details.)

River City Rowing Club dues have not increased since 2004. However, expenses have increased and benefits to Club members have increased since then. For example, we now have a boatman/rigger who maintains and repairs our equipment. Before hiring someone dedicated to this job, it was the responsibility of the coaches to find extra time (typically unpaid) for repairing shells, ordering parts and new equipment, transporting engines for repair, etc. Significant **new** expenses for 2007 include the garbage dumpster, electricity, and expenses associated with becoming incorporated and a non-profit organization. We're also upgrading our current port-a-potty and increasing the allotted hours for the rigger. Obtaining non-profit status and incorporation allows us to increase our fundraising potential in two ways: 1) We will be able to offer individuals and businesses the opportunity to make tax deductible donations and 2) We can apply for grants from Foundations to assist with items such as equipment purchases, staff salaries (such as a Program Director), education and outreach activities, the Junior Program (most likely in the area of Junior rower scholarships), and, in the long term, a new boathouse! This fundraising will **ENHANCE** our current operations, but should not be used primarily to cover all of our operational costs. Operational costs, in general, need to be covered by our membership dues.

An additional component of this year's membership renewal is the establishment of a specific number of required volunteer hours. RCRC relies heavily on the volunteer effort of each and every Club member for the maintenance and advancement of the Club. Previous requirements for volunteer hours have included working at at least one Club workday per year and signing up for a Committee. This year, a specific goal of 20 hours per year is required. Examples of activities to fulfill these volunteer hours are provided on the following page. As a convenience to those members who would like to "buy-out" of the required volunteer hours, Club members may pay \$300 at the time of membership renewal/ sign-up in lieu of the volunteer hours.

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The RCRC Board of Directors is proposing the following yearly dues structure for 2007-2008:

Regular Members: \$400
LTR Members: \$350
Junior Members: \$200
Boat Storage: \$250 (1x); \$350 (2x)

Even with the proposed increase for 2007-2008, our dues are similar to or lower than other rowing clubs in California and around the country. Your RCRC Board of Directors believes that these dues are still very reasonable and appropriate. They reflect an amount that is fiscally sound when compared to our expenses and the benefits each member receives.

If you have any questions, would like a more thorough explanation of revenue and expenses, or have any comments, please do not hesitate to contact the Board members.

Thank you,

River City Rowing Club Board of Directors

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RIVER CITY ROWING CLUB
West Sacramento, California

2007 RCRC Budget, Proposed Membership Dues, and Volunteer Hours
Summary

Annual Club Expenses (estimated)	\$65,300
Annual Income (estimated)	
- Regular Members (at \$400/year)	\$40,000
- LTR Members (at \$350/year)	\$12,250
- Junior Members (at \$200/year)	\$ 8,000
- Boat Storage (1x) (at \$250/year)	\$ 5,000
- Boat Storage (2x) (at \$350/year)	\$ 350
Annual Income TOTAL	\$65,600

Volunteer Hours:

Each member is required to perform 20 hours of service annually on Club sponsored activities to assist in the maintenance and advancement of the Club. In lieu of service, members may pay \$300 at the time of payment of annual membership dues (20 hours x \$15 per hour). If you choose not to "buy out" of the volunteer requirement, you must complete the Volunteer Activity Report and deliver it to the Membership Coordinator or his/her designee. Those who do not submit \$300 at the time of membership renewal/signup or who do not work their required hours by July 1 of the following year will be billed \$25 per hour.

Volunteer Hour Example Activities:

Committee Chairs and Board Members will identify additional volunteer opportunities during the year.

- Serve as Chair or Co-Chair on an RCRC Committee (equivalent to 20 hours)
- Assist the membership coordinator entering membership information into the roster
- Work at an RCRC recruiting event
- Work at the gear table at an RCRC Regatta
- Help write grant proposals
- Power wash the outside of the eight's house
- Assist in completing replacement of dock boards
- Serve on the RCRC Board of Directors (equivalent to 20 hours)
- Work as a launch driver, official, dock master, etc. at a RCRC regatta
- Contribute to the RCRC Newsletter
- Help organize the RCRC auction
- Cox for LTR
- Pull weeds around the dock
- Assist at Day 1 of LTR

River City Rowing Club - 2007 Dues Proposal

Membership & Boat Storage Assumptions

		<u>Dues Equiv. per month</u>	
"Regular" Members	100	\$400.00	\$33.33
LTR Members	35	\$350.00	\$29.17
Junior Members	40	\$200.00	\$22.22
Boat Storage (1x)	20	\$250.00	\$20.83
Boat Storage (2x)	1	\$350.00	\$29.17

Estimated 2007, 2008

<u>Expenses</u>			<u>Revenue</u>		<u>Difference</u>
Admin Total		\$4,200.00	"Regular" Members	\$40,000.00	
Alarm / Phone Total		\$1,300.00	LTR Members	\$12,250.00	
Electricity	Estimated (\$100/mo)	\$1,200.00	Junior Members	\$8,000.00	
Equipment ("Minor" Equipment)	oars, ergs, coxboxes, etc	\$5,000.00	Boat Storage (1x)	\$5,000.00	
Equipment Repair & Maintenance	boat/erg repair & maintenance	\$11,000.00	Boat Storage (2x)	\$350.00	
Facilities Maintenance	boathouse/dock repair & mainten	\$8,000.00			
Fuel Total		\$2,500.00			
Garbage Total	~\$100/mo - shared by all clubs	\$300.00			
Inflation	4% per year (4% of 2006)	\$2,000.00			
Insurance Total	2006 amount	\$4,000.00			
Motor Repair Total		\$3,000.00			
Port 'o Potty Total	\$150/mo x2	\$3,600.00			
Publicity Total		\$700.00			
Rigger Total	increased from 10 to 15 hrs/wk	\$12,000.00			
Taxes (County & DMV) Total		\$900.00			
Taxes/Non-profit Expenses		\$5,000.00			
US Rowing Total		\$600.00			
Subtotal		\$65,300.00		\$65,600.00	\$300.00
<u>Pass Through Expenses</u>			<u>Pass Through Revenue</u>		
Dues Refunds Total		\$1,200.00	Dues Refunds Total	\$1,200.00	
Gear Expenses		\$6,000.00	Gear Revenue	\$6,000.00	
HOP Expenses		\$6,000.00	HOP Revenue	\$6,000.00	
Jr Summer Camp Expenses		\$4,000.00	Jr Summer Camp Revenue	\$4,000.00	
LTR Expenses		\$13,000.00	LTR Revenue	\$13,000.00	
LTScull Expenses		\$1,000.00	LTScull Revenue	\$1,000.00	
Regatta Travel Expenses		\$5,000.00	Regatta Travel Revenue	\$5,000.00	
Subtotal		\$36,200.00		\$36,200.00	\$0.00
<u>Equipment</u>			<u>Fundraising/Donations</u>		
Boats, Trailer, Launches, etc.	paid for by fundraising & donations	\$25,000.00	Fundraising	????	
			Equipment Sales	????	
			Auction	????	
			Jr. Crew Ergothon	????	
			Donations	????	
Subtotal		\$25,000.00		\$0.00	(\$25,000.00)
Grand Total (Expenses)		\$126,500.00	Grand Total (Revenue)	\$101,800.00	(\$24,700.00)

River City Rowing Club - 2006 Financial Report

<u>Expenses</u>		<u>Revenue</u>		<u>Difference</u>
Admin Total	\$4,165.54	"Regular" Members	\$44,361.00	
Alarm / Phone Total	\$1,044.12	Junior Members	\$8,925.00	
Electricity				
Equipment ("Minor" Equipment)				
Equipment/Facilities Repair & Maintainer Incl "minor" equipment	\$16,176.18			
Facilities Maintenance	\$9,423.43			
Fuel Total	\$2,405.18			
Garbage Total				
Inflation				
Insurance Total	\$3,855.07			
Motor Repair Total	\$2,167.22			
Port 'o Potty Total	\$1,560.94			
Publicity Total	\$679.47			
Rigger Total	\$7,495.00			
Taxes Total	\$823.36			
Taxes/Non-profit Expenses				
US Rowing Total	\$550.00			
Subtotal	\$50,345.51		\$53,286.00	\$2,940.49
<u>Pass Through Expenses</u>		<u>Pass Through Revenue</u>		
Dues Refunds Total	\$1,050.00	Dues Refunds Total	\$1,050.00	
Gear Expenses		Gear Revenue		
HOP Expenses	\$6,318.82	HOP Revenue	\$7,986.00	
Jr Summer Camp Expenses	\$3,420.66	Jr Summer Camp Revenue	\$5,000.00	
LTR Expenses	\$13,132.87	LTR Revenue	\$15,337.50	
LTScull Expenses	\$1,050.00	LTScull Revenue	\$525.00	
Regatta Travel Expenses		Regatta Travel Revenue		
Subtotal	\$24,972.35		\$29,898.50	\$4,926.15
<u>Equipment</u>		<u>Fundraising/Donations</u>		
Boat purchase	\$8,750.00	Fundraising		
Boathouse Loan	\$4,000.00	Equipment Sales	\$5,630.00	
		Auction		
		Jr. Crew Ergothon		
		Donations		
Subtotal	\$12,750.00		\$5,630.00	(\$7,120.00)
Grand Total (Expenses)	\$88,067.86	Grand Total (Revenue)	\$88,814.50	\$746.64

River City Rowing Club - 2005 Financial Report

<u>Expenses</u>		<u>Revenue</u>		<u>Difference</u>
Admin Total	\$1,612.97	"Regular" Members	\$40,431.00	
Alarm / Phone Total	\$1,305.72	Junior Members	\$13,650.00	
Electricity				
Equipment ("Minor" Equipment)				
Equipment/Facilities Repair & Maintainer Incl "minor" equipment	\$15,383.16			
Facilities Maintenance	\$7,312.29			
Fuel Total	\$2,348.46			
Garbage Total				
Inflation				
Insurance Total	\$3,501.75			
Motor Repair Total	\$3,290.16			
Port 'o Potty Total	\$1,325.99			
Publicity Total				
Rigger Total	\$6,027.10			
Taxes Total	\$932.32			
Taxes/Non-profit Expenses				
US Rowing Total	\$500.00			
Subtotal	\$43,539.92		\$54,081.00	\$10,541.08
<u>Pass Through Expenses</u>		<u>Pass Through Revenue</u>		
Dues Refunds Total	\$1,055.00	Dues Refunds Total	\$1,055.00	
Gear Expenses		Gear Revenue		
HOP Expenses	\$4,127.70	HOP Revenue	\$10,876.02	
Jr Summer Camp Expenses	\$3,619.22	Jr Summer Camp Revenue	\$5,000.00	
LTR Expenses	\$4,545.97	LTR Revenue	\$14,629.00	
LTScull Expenses		LTScull Revenue		
Regatta Travel Expenses		Regatta Travel Revenue		
Subtotal	\$13,347.89		\$31,560.02	\$18,212.13
<u>Equipment</u>		<u>Fundraising/Donations</u>		
Dock	\$15,000.00	Fundraising		
Boathouse Loan	\$4,000.00	Equipment Sales	\$1,500.00	
		Auction		
		Jr. Crew Ergothon		
		Donations		
Subtotal	\$19,000.00		\$1,500.00	(\$17,500.00)
Grand Total (Expenses)	\$75,887.81	Grand Total (Revenue)	\$87,141.02	\$11,253.21